Service Locations

Servicing: NJ • NY • PA • MD • DE • VA  24 hours a day/7 days a week

Office Locations
Satellite Offices

Corporate Headquarters
2400 Egg Harbor Road
Lindenwold, NJ 08021

Central NJ
132 Van Liew Ave., Suite 6
Milltown, NJ 08850

Long Island, NY
2175 Union Blvd., Unit #4
Bay Shore, NY 11706

Baltimore Metro
7014 Golden Ring Rd.
Rosedale, MD 21237

888-44-SCALE – www.advancescale.com

For local service, call 888-44-SCALE or visit www.advancescale.com
ADVANCE is a second generation family business that prides itself on providing high quality solutions that continually add value to our customers' business. Being in business for over 35 years, ADVANCE recognizes how changes within the weighing industry affect your daily operations. We structured our offerings into four key divisions: Sales, Calibration, Construction, and Systems. These divisions are designed to function independently of/in conjunction with each other, offering our customer a complete turnkey weighting solution.

Jim (Hoyle) Santarpio leaves Toledo Scale and becomes a partner in Certified Scale Company, Inc. based in Woodlynne, NJ which evolved into ADVANCE Scale in 1981.

ADVANCE Scale Company, Inc. establishes new headquarters in Westmont, NJ.

ADVANCE Scale launches its Construction Divisions – becoming one of the first scale companies on the East Coast to build pit foundations for its vehicle and railroad scales.

ADVANCE Scale moves to its current 20,000 sq. ft. headquarters located in Lindenwold, NJ.

In a period of growth ADVANCE Scale acquires Digital Scale Inc. and opens offices in Bel Air, MD and Long Island, NY, to stretch service area from northern VA to NY.

Advance Scale rebrands as ADVANCE.

ADVANCE launches its Systems Integration Division focusing its efforts on meeting our customers’ needs for automation, data management, and process control.

S.W. Betz, a Weighing & Material Handling Equipment company, becomes part of the ADVANCE family.

Our service expertise covers a broad spectrum:
- Light Capacity: Lab, balance, bench, and counting scales
- Medium Capacity: floor, pallet, and drum scales
- Heavy Capacity: vehicle, rail, and hopper scales
- Support Equipment: Indicators, remote displays, load cells, printers

Our Customers receive:
- 24/7 Emergency Service handled through ADVANCE’s Rapid Response Dispatch
- Technical phone support
- On-site and in-house scale service
- Service by ADVANCE licensed/registered technicians
- Calibration using certified test weights according to industry tolerances
- Specifically created Service & Calibration schedules to meet your individual requirements
- Servicing of all manufacturers’ equipment

Predict & Prevent vs. Fail & Fix

Preventative maintenance is routinely based on:
- Customer production volume/usage
- OEM recommendations
- NIST requirements
- State law requirements
- Industry standards/requirements

Let ADVANCE help create the schedule that is right for your needs

<table>
<thead>
<tr>
<th>Frequency</th>
<th>Accuracy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual</td>
<td>accuracy is not critical</td>
</tr>
<tr>
<td>Bi-Annual</td>
<td>manufacture recommended</td>
</tr>
<tr>
<td>Quarterly</td>
<td>accuracy critical</td>
</tr>
<tr>
<td>Monthly</td>
<td>accuracy extremely critical</td>
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</tbody>
</table>
Turn Key Heavy Capacity Projects

Providing complete turnkey solutions for the following:

- Low Profile
- Pit
- Portable
- Concrete or steel deck
- Rail – static/in-motion
- Vehicle/rail combo
- Swap outs
- Analog, Digital or Hydraulic load cells
- NTEP certified/Legal for trade
- Gross capacity: up to 270,000 lbs.
- CLC/DTA: Up to 80 tons – Vehicle
  Up to 200 tons – Rail
- Warranty (varies by MFR, i.e., 5 yr, 10 yr)
- Durable paint and galvanized finishes

Rental & Leasing Options

In need of temporary, or short-term equipment?

ADVANCE provides equipment on a short & long-term basis. Terms and conditions are tailored specifically to meet your needs.

The heavy capacity solution leader for over 30 years
With over 27 years of system experience, the ADVANCE System Integration Team knows that no two systems are alike.

The ADVANCE Systems Integration Team specializes in taking your weighing solution to the next level.

- Labeling Systems
- Finished Stock Recording
- Remote Monitoring
- Process Control Systems
- Bench / Counting Scales
- Conveyor Scales
- Alert Mechanisms
- Wireless Scale Communication
- Access Control Systems
- Vehicle – In/Out Software
- Unattended Scale Kiosks
- Scale Traffic Control
- Data Management Software
- RFID Systems
- Automated Systems
- Batching and Auto Filling Systems
- Check Weighing (Dynamic & Static)
- Solar Power

We will help you develop the exact system that matches your needs

Working hand in hand with our team...

www.advancescale.com

888-44-SCALE
S.W. Betz Company, Inc. is Maryland’s most experienced distributor of materials handling and weighing equipment, providing sales, service, parts, and rentals since 1933.

Contact us today:
410-574-1414 • www.swbetz.com

Providing

- Mezzanines
- Modular Offices/Enclosures
- Pallet Rack
- Plastic Bins & Containers
- Rack and Storage
- Rolling Ladders
- Security Enclosures
- Warehouse Layout & Design
- Wire Partitions & Barriers Systems

- Carts
- Casters
- Chain Hoists & Equipment
- Conveyors
- Drum Handling Equipment
- Gantry and Jib Cranes
- Loading Dock Equipment
- Lockers
- Magliner Hand Trucks

Light & Medium Capacity Solutions

ADVANCE has a full range of product offerings to meet your weighing needs. The product lines we offer also span across every industry.

We pride ourselves on meeting and surpassing the expectations of our customers with the products that we offer.

Products

- Balances
- Bench Scales
- Checkweighers
- Counting Scales
- Crane Scales
- Forklift/Pallet Jack Scales
- Indicators/Controllers
- Medical/Health
- P.O.S. Scales
- Washdown Solutions
- Loader Scales

We have access to equipment from all major suppliers and industries highest quality manufacturers.

We provide solutions to accommodate operation and budgetary requirements.

www.advancescale.com

S.W. BETZ COMPANY, INC.
Weighing & Materials Handling Equipment

www.swbetz.com
Industrial Scale Cleaning

The trained Technicians from ADVANCE will clean your scales the right way before and after the winter months. Cleaning in the fall helps ensure debris does not freeze up and prevent the scale from working as well as damaging the equipment. Winter conditions create salt buildup on the scale deck and underneath the weighbridge. The remaining salt and debris buildup through the warmer months and heat of summer will significantly affect the life and performance of your scale.

Improperly cleaned scales can cause:
- Errors in weight from scale binding
- Decreased overall life of weighbridge from salt erosion
- Breakdowns from damaged load cells
- Increased downtime of scale

ADVANCE provides a full service Industrial Scale Cleaning Solution for any type of vehicle scale – pit scales, tunnel scales, or above ground scales. We ensure your scale will be cleaned the right way to keep it working efficiently all year round.

Installation and Construction

ADVANCE’s in-house construction department designs, develops, and installs complete Heavy Capacity Weighing Systems; additionally, we have the capacity to pre-fabricate customized components, saving customers time and money.

Automating your truck scale operation promotes accuracy resulting in increased productivity. ADVANCE assists in the evaluation of your site and operational requirements to determine the best equipment suited for your business.

Including: (pictured to the left)
1. Unattended weigh kiosk
2. Pneumatic tube system
3. Wireless intercom/RFID
4. Video surveillance
5. Remote display
6. Traffic light
7. Gate/barrier
8. Vehicle scale
9. Vehicle detection loops
10. Approach ramps
11. Elevated walkway
12. Radiation detectors
13. Wheel washer

Other items available include:
- Software programming
- Printers
- Indicators & controls
- Complete turnkey weigh stations
- Concrete bollards
- Concrete pads
- Custom structural foundations
- Deck relocation and rebuild
- Scale houses
- Retrofitting and modification

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